Priority

ERP Case Study

COMPANY:
Octal Corporation

COUNTRY:
USA

INDUSTRY:
Manufacturing

WEBSITE:
octalcorporation.com

About Octal Corporation

Founded in 1990 and based in Teaneck, NJ, Octal Corporation specializes in the engineering and production of upgrade kits and parts for various tracked and wheeled military vehicles. With a highly experienced CNC facility, Octal is fully equipped for precision milling, turning, welding, grinding, and assembly. The company serves numerous governments and end users globally, offering high-quality solutions with a fast turnaround at competitive prices. As an approved supplier to the US and other governments, Octal is committed to maintaining strict quality standards and delivering exceptional products.

The Challenge

Before implementing Priority ERP, Octal Corporation faced challenges in managing its complex operations. As a military contractor certified to various quality standards, managing multiple projects, Octal needed to maintain comprehensive traceability and configuration controls. Additionally, the company had to manage a wide array of products and equipment, coordinate with sister companies, vendors, and customers worldwide, and ensure seamless operations across different currencies and languages. The existing systems were inadequate in providing the necessary project planning solutions and real-time analytics, hindering Octal's ability to make informed decisions and capture opportunities effectively.

The Solution

Priority ERP provided a comprehensive solution to Octal Corporation's challenges.

- By tailoring the software to meet Octal's specific needs, Priority engineers worked closely with the company to develop project planning solutions and customized reports essential for their contracts.
- Priority's flexible and robust ERP system allowed Octal to manage its global operations effortlessly, offering features like multi-currency support, multilingual capabilities, and real-time analytics.
- The integration of MRP (Material Requirements Planning) with project management gave Octal a complete overview of each project, enhancing their operational efficiency and decision-making processes.

The Result

The implementation of Priority ERP transformed Octal Corporation's business operations. With Priority's tailored solutions, Octal achieved greater efficiency across all departments and processes, significantly improving traceability and configuration controls. The enhanced analytics provided by Priority enabled better decision-making and the ability to seize real-time opportunities from customers. The ERP platform's robust capabilities, combined with continuous upgrades and developments, have been crucial for Octal's growth. As a result, Octal Corporation now operates more effectively on a global scale, maintaining its commitment to quality and delivering superior products to its clients. CEO Yuval Makover and COO Danielle highly recommend Priority ERP, praising its ability to provide customized solutions that meet their unique needs and support their strategic vision.

“Priority helped us tremendously meet our goals in every department and process in the business and we feel much more efficient.“

Danielle Bruck, COO at Octal

See how Proirity works for you

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